Opening:
The annual meeting of the International Information Systems Security Certification Consortium, Inc. was called to order at 11:35 a.m. on October 15, 2005, in Miami, Florida, USA by John Colley.

Present:
John Colley, Pat Gilmore, Rolf Moulton, Bill Murray, Randy Sanovic, Diana-Lynn Contesti, Lynn McNulty, Corey Schou, Mervin Pearce, Hord Tipton and James Wade were in attendance. Dan Ryan, Stephen Doukas, and Rolf Moulton

A. Approval of Agenda
The agenda was unanimously approved as distributed.

B. Approval of Minutes
The minutes of the previous annual meeting held in Miami, Florida, October, 2nd 2004, were unanimously approved as distributed.

C. Open Issues
There were no open issues addressed during the meeting.

D. New Business
• (ISC)² Management Report for 2005
  o Rolf Moulton provided the management report
• Motion to Adopt 2004 Audit Report
  o Motion moved by R. Sanovic, passed unanimously
• Motion to Appoint Auditors for 2005
  o Motion moved by R. Sanovic, passed unanimously

Adjournment:
Meeting was adjourned at 11:54 by John Colley.
Chairman – John Colley, CISSP
Vice Chairperson – Patricia Gilmore Myers, CISSP-ISSMP
Treasurer – Randy Sanovic, CISSP-ISSMP
Secretary – Diana-Lynn Contesti, CISSP-ISSAP, SSCP

Members:

• Lynn McNulty, CISSP
• Mervin Pearce, CISSP-ISSAP, CISA
• Corey Schou, CISSP
• James Wade, CISSP-ISSAP/ISSMP
• William Murray, CISSP
• Howard Schmidt, CISSP
• Hord Tipton, CISSP-ISSEP, CAP
Management Report

Rolf Moulton, CISSP-ISSMP
President & CEO (Interim)
rolf.moulton@isc2.org
www.isc2.org
### (ISC)² Around the World – “Constituents by the Numbers”

#### 2001
- **North America:** 5,734, 81%
- **Africa:** 32, 0%
- **Australia/Oceana:** 48, 1%
- **Europe:** 477, 7%
- **Middle East:** 25, 0%

#### 2005
- **North America:** 22,940, 72%
- **Africa:** 218, 1%
- **Australia/Oceana:** 614, 2%
- **Europe:** 3,235, 10%
- **Middle East:** 370, 1%

**NOTE:** Description is formatted as “Country”, “Number of (ISC)² Constituents, and “Percent of Overall (ISC)² Constituents”

**33,001 Constituents Worldwide**

*Europe Increase from 477 to 3,235 Constituents*

*Europe Percentage Increase from 7% to 10%*
Dramatic Growth in CISSP® Constituency

CISSP (Total) – 32% Year-Over-Year Increase
CISSP (Europe) – 51% Year-Over-Year Increase
CISSP (UK) – 79% Year-Over-Year Increase
Initial Growth in CISSP® Concentrations

- CISSP-ISSAP – 1,341% Year-Over-Year Increase
- CISSP-ISSEP – 1,536% Year-Over-Year Increase
- CISSP-ISSMP – 368% Year-Over-Year Increase
Sustained Growth of SSCP® Constituency

SSCPs (Total) – 27% Year-Over-Year Increase
SSCPs in Europe - 10%
Initial Growth in Associate of (ISC)² Constituency

- 296% Increase in Year-1 (06/2003 – 06/2004)
- 187% Year-Over-Year Increase (Projected)
- Associates of (ISC)² in Europe - 48%
CISSP® Accreditation for ISO/IEC 17024

- International Standards Organization - Nearly 150 countries
- American National Standards Institute – US Representative to ISO
- ISO/IEC 17024
  - 88 countries participated
  - “Personnel Certification System” standard
- (ISC)² CISSP Credential
  - 1st worldwide information security credential to achieve accreditation for ISO/IEC 17024
  - 1st IT organization to be accredited by ANSI for ISO/IEC 17024

- What does accreditation mean for…
  - The information security profession
    - Global recognition and acceptance of CISSP
  - Businesses and governments
    - Differentiator for employers
  - (ISC)² CISSP credential holders
    - International recognition
CRN – “The Big 8 Holding All the Cards…”

• #2 OVERALL Ranking among 81 IT Certifications

• “The CISSP is a vendor-neutral certification whose time has come. Not only is it the only vendor-neutral certification among the Big 8, but it vied with Cisco certifications for top honors.”

  • #1 – “Certifications with the Highest ROI”
  • #2 – “Top Business Generator for Resellers”
  • #2 – “Top Vendor-Neutral Certifications”
  • #2 - “Top Vendor-Neutral Certifications for Technicians”
  • #3 – “Certifications with the Fastest Growing ROI”
  • #3 – “Certifications with the Fastest Growing Pay”
Transformation of Constituent Services

• Consolidated all constituent services under a single director.

• Increased Continuing Professional Education (CPE) opportunities
  – Expanded (ISC)² Events schedule
  – Publishing constituent book reviews
  – Introduced domain-based eLearning modules
Transformation of Constituent Services

• Enhanced Professional Resources
  – (ISC)² Journal
  – (ISC)² Resource Guide - Americas
  – Ongoing update of the Official CISSP text book

• Enhanced Constituent Communications
  – Launched Advisory Board of the Americas
  – Improved (ISC)² Newsletter
  – Conducted Constituent Briefings around the world
(ISC)² Honor Roll

- **1000+**
  - United States (24,196)
  - Canada (2,080)
  - United Kingdom (1,596)
  - Hong Kong (1,231)
  - Korea, South (1,042)

- **500+**
  - Singapore (740)
  - Australia (599)
  - India (558)

- **200+**
  - Japan (382)
  - Netherlands (368)
  - China (269)
  - Germany (254)
  - Switzerland (236)

- **100+**
  - South Africa (187)
  - United Arab Emirates (173)
  - France (160)
  - Taiwan (160)
  - Finland (146)
  - Sweden (146)
  - Belgium (143)
  - Saudi Arabia (139)
  - Ireland (126)
  - Brazil (141)
  - Mexico (131)
  - Italy (132)
  - Denmark (131)
  - Spain (126)
  - Malaysia (109)
  - Israel (107)
  - New Zealand (104)
Better understand your needs
- Surveys
  - telltheCEO@isc2.org
- Constituent focus groups

Enhance support
- Consolidated under one organization
- People
- Website
- Newsletter
2004 Financial Report

Randy Sanovic, CISSP-ISSMP
Treasurer, Board of Directors
rsanovic@isc2.org
www.isc2.org
FY 2004: (ISC)² Sources/Uses of Funds

Sources of Funds

Uses of Funds

- **Exam Fees**
- **Education**
- **In-Kind Contributions**
- **AMFs & Other**

For Sources of Funds:
- **AMFs & Other**: 14%
- **In-Kind Contributions**: 4%
- **Education**: 43%
- **Exam Fees**: 39%

For Uses of Funds:
- **Education**: 42%
- **Test Administration**: 24%
- **Sales & Marketing**: 7%
- **G&A**: 15%
- **Other**: 12%
“Security Transcends Technology”